

**INTRODUCTION:** Satisfying Nigeria’s food needs opens the door to investment throughout the value chain. **Food and agribusiness have** a massive economic, social, and environmental footprint—the industry, worth Trillions of Naira Annually represents over 50% of consumer spending locally, Can Provide 40 percent of employment, increase profitability by over 100% and reduce significantly greenhouse-gas emissions in Africa’s Largest Economy. Although sizable productivity improvements over the past two years have enabled an increase in food supply in many parts of Nigeria, feeding the Nigerian population first has re-emerged as a critical national issue. Sensing an opportunity, strategic and financial investors are racing to capture value from the Agricultural Revolution in Nigeria. Since 2004, global investments in the food-and-agribusiness sector have grown threefold, to more than \$100 billion in 2013, according to McKinsey analysis. Food-and-agribusiness companies on average have demonstrated higher total returns to shareholders (TRS) than many other sectors.

However, finding the right investment opportunity is not easy. Food-and-agribusiness investing requires a deep understanding of specific crops, geographies, and complex value chains that encompass seeds and other inputs, production, processing, and retailing. Many of the relevant investment opportunities are in geographies unfamiliar to some investors, and their profitability rests not only on crop yields but also on how different parts of the value chain perform. In this brief, we present the opportunities that will likely influence the production of food and agribusiness, identify promising investment opportunities, and offer a view of how players might successfully pursue them. The food-and-agribusiness value chain comprises a wide range of companies, from suppliers of agricultural machinery, seeds, chemicals, animal-health tests and vaccines, and packaged foods to data providers for precision agriculture. Filling the National gap between supply and demand requires more resources—technical, human, and financial—for the majority of these companies. Investors have a critical role to play in meeting this challenge—and opportunities to benefit all.

The sprawling farms of sub Saharan Africa are the new land of plenty. Supply is limited, due to patchy infrastructure and transport coverage, and the risks are high, but for those brave enough the long-term rewards could be bountiful. Investors have already ploughed money into Nigeria, where Investments can reap an Annual income yield of 100 – 200% in under 12months, in some cases. The Nigeria Nation holds Africa’s largest proportion of agricultural land, with

over 50million Arable hectares and Hundreds of Thousands of farms, although a much smaller proportion is currently being utilized. Sub Saharan Africa in General and Nigeria is Particular is the final frontier of commercial Agriculture development. It gives investors the chance to buy into the Biggest Investment Revolution and pioneer the creation of new farmland and develop large- scale operations from an early stage. Both the yield and underlying capital growth, as a result of improving farm facilities, and long-term increase in land values is a major factor. The Northern Part of Nigeria provides enough land for the growing demand for Food in Nigeria, Africa and the World, with investors picturing large-scale operations that will cater for firstly domestic demand, as the lower middle class in Nigeria and Africa expands, and then the export potential to the rest of the world. By the year 2020, the global population is expected to reach the 8 billion mark, by 2050 the 9 Billion mark [UN Medium Projections], as the world grows by 80million people a year, pushing up food consumption. Urbanisation and increasing incomes in highly-populated regions, particularly in China, have led to a drift towards more demand for Food production particularly in the Developing Country. The demand for more farmland to produce more food, the need for quality farming is greater than ever and the opportunities have never been better.

The surge of interest in farming in Nigeria is being driven by a need for diversification. As well as the need to meet growing food demands, global economic downturn has helped drum up early interest in African arable farming. “It changed the way funds look at their portfolio of investments,” They started to moved away from complicated structures towards tangible and real assets.” African agricultural sites in many ways have become the investment antithesis of London’s property safe haven. Nigeria is among the markets investors are now focused on, with a relatively stable political environment, proven land title space for large Scale farming that can stretch for 100,000 hectares, and arable plots in the farming area of Northern Nigeria in the centre of the country. To succeed in farm investment in this area you need to do proper due diligence on the land, water and social and environmental situation to check there are no issues with ownership. While infrastructure in Nigeria is improving, accompanying the development of the natural resources market, suitable land close to roads and a power supply is limited. Being located near to the arteries of industry not only makes bringing in machinery easier, but also helps the efficient exportation of goods. The Nigeria market has three tiers: subsistence farmers and their families, who work the land to feed themselves and afford school fees; small sector commercial farmers; and large plants on an industrial scale. [The Nigeria](#)

## NFGCS BRIEFS

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Farmers Group and Cooperative Society invest in the middle tranche in Nigeria. We are not only investing money to grow food or help people in Nigeria – we are investing to return capital to our clients. The consequence of our investment is the production of food and increased food security, while we also transfer skills into the market place.

The Nigeria Farmers Group and Cooperative Society Presents Investible opportunities for foreign investors seeking local counterparts, Crops and Livestock Farmlands and processing factories. These have been earmarked as viable opportunities. Others include export-oriented agri-business, horticulture and processing of crops and investment in large scale irrigation schemes. Nigeria's competitive advantage as an investment location for agriculture is supported by various investor friendly factors that include:

- Availability of a well-established export market for agricultural products
- Availability of multinationals in the sector
- Availability of affordable labour and agricultural land
- Bilateral agreements that will favour both local production and Foreign Engagement.

Agriculture is Nigeria's key sector after Oil. Opportunities exist in;

- Value addition processing. e.g. Cereals, Coffee, Tea and Fruits
- Floriculture and Horticulture
- Marketing infrastructure – wholesale and export; transportation from farms to markets; cold storage within or near airport for fresh produce
- Development of Multipurpose dams
- Irrigated Agriculture Program for industrial crops such as cotton, sisal, tea, nuts, fruits and vegetables and coffee among others
- Fisheries development and management
- Large scale animal production for milk and meat
- For more information on these projects, please click [here](#)

Like we have outlined previously, Agriculture is the Next Gold Mine and the Opportunities are Immense and Credible. There are Several Options I will outline before you and I hope you will be Able to make your Choice from the Following Options. Firstly, We Need land preferably in the Northern Part of Nigeria. We are Currently Managing a 2,000 Hectares Farmland Worth over N600million in Cost and More than a N1billion at the End of Sales Annualized for the Cooperative. Land are Really Cheap in the North and we Can Secure

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10,000 Hectares for N500million (\$1.4m) or 1,000 Hectares for N50million (\$140,000). Secondly, The Cost of Cultivating Maize, Cowpea, Soyabeans, Water Mellon, Ginger and Beniseed are outlined [here](#).

This Cost Includes the Breakdown of Expected Profitability at the End of the farming Season. All the Crops Listed in the Link above has an ROI of between 100 to 200% annually. The Cost of Processing and Utilization of the Value chains are not listed because that will require different Investment entirely.

1. **MAIZE** (10,000) hectare will Cost N2.80billion (\$7,600,000) and it will return an expected N6billion (\$16.21million) annually.
2. **BENISEED** Will Cost N2.00billion (\$5,400,000) to Cultivate 10,000 Hectares. It will return an expected N5.00billion (\$13.5million) annually.
3. **SOYABEANS** Will Cost N2.00billion (\$5,400,000) to cultivate 10,000 Hectares and Will Return an expected N4.20billion (\$11.3million) annually.
4. **COWPEA** Will Cost N2.00billion (\$5,400,000) to Cultivate 10,000 Hectares and Will Return an expected N5.20billion (\$14.0million) annually.
5. **WATER MELLON** Will Cost N2.50billion (\$6,750,000) to Cultivate 10,000 Hectares and Will Return an expected N7.50billion (\$20million) annually and
6. **GINGER** Will Cost N10.50billion (\$228million) to Cultivate 10,000 Hectares and will Return an expected N336billion (\$97Million) annually.

We are already operating as Contract Farmers for Investors and whichever of the Above Options is Favourable with regards Cost and Expectation, You Will Fund 100% and we Will Manage 100% for a Profit Ratio of anywhere from 70:30 in favour of the Investors. Whatever makes the investors comfortable, Makes us capable and we will looking forward to continuing this Conversation but you can look up our Current effort [Here](#). Be rest assured that Managing your Investment will be a major Priority and will be done for Mutual benefits. We are certain that The Process of these Crops will become an integral part of our Future Engagement.

**WHO WE ARE** a Nigeria Profitability and Economic Nationalism Project Directed at creating Urban-Rural Migratory Farming Settlement for Profit and in Support of the Nigeria Agricultural Sector. We currently have over 300 Active Hectares of Leased Land between Maraba Gaate and Mante Villages, in

Kokona LGA, Nasarawa State. We also have over 1,000 Active Hectares in Girei & Yola South Local Government Areas, in Adamawa State. **The Nigeria Farmers Group and Cooperative Society Limited was formally Registered in January, 2017** and currently has about **15,000 Followers nationwide and over 200 Registered Members**. We are encouraging investors to invest in the Biggest opportunity in Nigeria modelled after Successful Urban-Rural Migratory Farming worldwide. We are creating for Profit large Scale Farm Settlement Centres across all geo-political zones in Nigeria.

**CHALLENGES:** With the Over 200 Hectares in Nasarawa State and Over 1,000 Hectares in Adamawa State, the Cooperative has Faced Challenges in Sourcing for Funding, Inputs, Off takers and Strategic Partners. Knowing that #NFGCS is premised on Profitability and on getting Nigerians from across the World to Invest into the Emerging Agricultural Revolution, the limitations of Traditional Investments and Cooperatives must not be used as the reasoning for not responding to the Massive drive by #NFGCS to make Farming an Attractive investment opportunity for all.

**STRATEGIC INVESTMENT OPPORTUNITIES:** The Strategic Partnership that the Nigeria Farmers Group and Cooperative Society (NFG-CS) seeks are outlined below.

1. We are **SEEKING STRATEGIC ENGAGEMENT** and an opportunity to enjoy Foreign Investments capable of return over 100% Annually in the Following Areas:

- ***Farm Expansion to over 100,000 Hectares to be able to produce Millions of tons of Grains Annually, Thousands of Livestock Annually and Millions of USD in Exports Annually.***
- ***Investors and Technical Partners for Irrigation Farming, to help us utilize Farmlands throughout the year and provide an enhanced farming experience for investors.***
- ***Land Procurement, Leasing and other Investments as this is one of the Most challenging aspect of Farming today in Nigeria (Land Preparation).***

- ***Investments in inputs, Machineries, Fertilizers, Chemicals (Herbicides and Pesticides) etc.***
- ***Investing in Harvesting & Storage Facilities.***

2. **GLOBAL OFFTAKING & EXPORT STRATEGIC ALLIANCE:** We need Strategic partners and Investors who will be willing to Invest in Produce Export to Markets that are in Need of our Produce. We need partners who can create specific produce demand and the market willing to buy as we produce at a price that is profitable to all. This also means we are seeking off takers who can offtake within a price band that provides profitability, as we create strategic partners to bring down cost overtime and reduce buying prices as well.

3. **ENHANCED PRODUCTIVITY:** We also need Investments in **Training, Research & Process Enhancement.** Nigeria is experiencing rising demand for food. Nigerian agricultural production will have to increase by 35% or more to meet up with local demand before exports. Several projections suggest a particularly high demand for cash and food crops. To meet this increasing demand will require higher yields and tons per hectare. It is widely accepted that increasing production needs to be achieved by improving yields rather than clearing more land for cultivation. Even in those areas where all suitable land is not already under cultivation, there is increasing competition for land, water, labour and other resources (e.g. for urbanisation), as well as growing concerns about the impact of deforestation and land clearance on soil quality and fertility (e.g. due to problems such as erosion, acidification and salinity), climate change and biodiversity. There is therefore a need to improve yields by making agriculture more efficient, profitable and sustainable, particularly for Nigeria which combines a high reliance on crops for food with low levels of productivity and more vulnerable agricultural systems.